



United Bancorp (UBCP)

Updated November 20th, 2024 by Nikolaos Sismanis

Key Metrics

Current Price:	\$12.75	5 Year CAGR Estimate:	10.5%	Market Cap:	\$73.8 M
Fair Value Price:	\$12.50	5 Year Growth Estimate:	6.0%	Ex-Dividend Date:	12/06/2024 ¹
% Fair Value:	102%	5 Year Valuation Multiple Estimate:	-0.4%	Dividend Payment Date:	12/20/2024
Dividend Yield:	5.6%	5 Year Price Target	\$16.73	Years Of Dividend Growth:	11
Dividend Risk Score:	D	Retirement Suitability Score:	B	Rating:	Buy

Overview & Current Events

United Bancorp a financial holding company based in the United States, operating primarily through its wholly-owned subsidiary, United Bank. The company offers a wide range of banking services including retail and commercial banking, mortgage lending, and investment services. Some of its other solutions include checking and savings accounts, personal and business loans, as well as wealth management. United Bancorp maintains a network of branches across its regional markets, while continuously expanding its branch footprint and enhancing its product offerings to drive growth and its market share. It generated \$36.8 million in net interest income last year, and is based in Martins Ferry, Ohio.

On August 22nd, 2024, United Bancorp raised its dividend by 1.4% to a quarterly rate of \$0.1775. On a year-over-year basis, this implies a 4.4% increase.

On November 6th, 2024, United Bancorp posted its Q3 results for the period ending September 30th, 2024. The company reported total interest income of \$9.94 million, which was up 3.0% year-over-year. This growth was primarily driven by a 13.9% rise in interest income on loans, despite a 32.9% decline in loan fee income and a 15.2% decrease in interest income from securities.

However, total interest expenses increased by about 23.4%, leading to a 6.5% decline in net interest income, which fell to \$6.1 million. Earnings-per-share (EPS) were \$0.31, marking a 26.2% decline compared to the previous year. We believe the company is set to achieve EPS of \$1.25 this year.

Growth on a Per-Share Basis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
EPS	\$0.53	\$0.64	\$0.71	\$0.69	\$0.82	\$1.19	\$1.38	\$1.62	\$1.50	\$1.57	\$1.25	\$1.67
DPS	\$0.33	\$0.37	\$0.42	\$0.46	\$0.52	\$0.55	\$0.57	\$0.59	\$0.63	\$0.67	\$0.71	\$0.95
Shares²	4.9	4.9	5.0	5.0	5.0	5.5	5.5	5.5	5.5	5.5	5.6	5.6

Over the past decade, United Bancorp has achieved a solid 12.8% CAGR in EPS through several drivers. One significant milestone was the acquisition of The First National Bank of Jackson in 2017, which expanded its branch network and enhanced its market presence in Ohio. In 2020, the company further bolstered its regional footprint by acquiring The Peoples Bank Company, adding new locations and increasing its customer base.

United Bancorp has also invested in modernizing its digital banking infrastructure; in 2019, it launched a new mobile app with advanced features like mobile check deposit and real-time transaction alerts, which have likely improved customer engagement.

Looking ahead, the company is likely to pursue additional acquisitions in its primary markets to drive growth. It is also committed to expanding its digital capabilities, including developing new online services and potentially leveraging fintech partnerships to enhance its offerings.

¹ Estimated dates based on past dividend dates

² Share count is in millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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Still, United Bancorp remains a traditional regional bank with nothing in particular standing out against its industry peers. Its EPS will be directly linked to the net interest margin it can achieve through its assets, which when done right, tends to be boring business with no potential for outsized gains. For this reason, we have applied a 6% annual growth rate in our EPS projections, moving forward. We have applied the same rate to our dividend projections. The company has already increased its dividend for 11 consecutive years, after cutting it in half in 2012.

Valuation Analysis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Now	2029
Avg. P/E	13.5	13.0	13.6	17.1	15.4	10.1	8.6	8.5	10.5	8.5	10.2	10.0
Avg. Yld.	4.6%	4.5%	4.3%	3.9%	4.1%	4.6%	4.8%	4.3%	4.0%	5.0%	5.6%	5.7%

United Bancorp has historically traded attached to a P/E in the high single digits to mid-teens, mirroring the earnings estimates that the market has factored in at various times. Today, the stock is trading at 10.2 times our expected EPS for the year. We don't believe the stock deserves a premium for any reason. We believe today's multiple fairly values the company. Today's dividend yield of 5.6% is also significant and notably higher from its last-decade yield levels.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
Payout	62%	58%	59%	67%	63%	46%	41%	36%	42%	43%	57%	57%

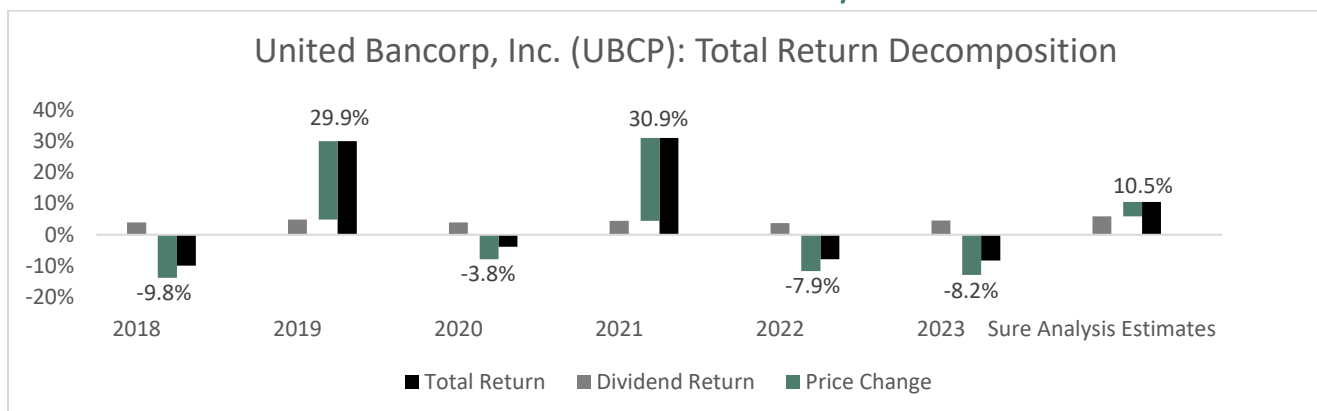
United Bancorp boasts several key qualities and competitive advantages that are worth considering. For instance, the company's strong regional presence and wide branch network provide deep local market knowledge and personalized customer service, fostering strong community relationships and customer loyalty.

However, as a regional bank, United Bancorp faces challenges in achieving the scale and diversification of larger national banks, which can limit its ability to leverage economies of scale and compete on a national level. Moreover, in economic downturns, such as the 2008 financial crisis, the company could see its loans default and net interest margins collapse. If such a scenario were to play out again, a dividend cut shouldn't come as a surprise.

Final Thoughts & Recommendation

United Bancorp is a regional bank with nothing out of the ordinary making it stand out amongst its industry peers. Still, we believe the company has decent growth prospects moving forward. We also believe shares are fairly valued as well. Assuming growth of 6%, no notable valuation adjustments, and the starting dividend yield, we believe shares could produce annualized total returns of 10.5% over through the next five years. Therefore, we rate the United Bancorp a buy.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Revenue	18	18	19	19	22	25	30	28	28	30
SG&A Exp.	8	7	8	8	9	10	10	11	11	12
D&A	1	1	1	1	1	1	1	1	1	1
Net Profit	3	3	4	4	4	7	8	9	9	9
Net Margin	15.1%	18.3%	19.3%	18.3%	19.7%	27.5%	26.7%	34.0%	30.4%	29.9%
Free Cash Flow	4	3	2	4	5	7	7	7	8	8
Tax Provision	1	1	2	2	1	1	1	1	1	1

Balance Sheet Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total Assets	402	405	438	459	593	686	693	724	757	819
Cash & Equivalents	39	13	12	14	25	15	52	83	30	41
Acct. Recv.	1	1	1	1	2	3	3	2	3	4
Goodwill & Intang.	0				2	2	1	1	1	1
Total Liabilities	361	364	395	415	543	626	625	653	698	756
Long-Term Debt	31	31	44	14	4	63	24	24	24	99
Shareholder's Equity	40	41	43	44	51	60	68	72	60	64
LTD/E Ratio	0.76	0.74	1.03	0.32	0.08	1.06	0.35	0.33	0.40	1.55

Profitability & Per Share Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Return on Assets	0.7%	0.8%	0.8%	0.8%	0.8%	1.1%	1.2%	1.3%	1.2%	1.1%
Return on Equity	6.7%	7.9%	8.5%	8.2%	9.1%	12.3%	12.4%	13.5%	13.2%	14.5%
ROIC	3.8%	4.5%	4.5%	4.9%	7.6%	7.6%	7.4%	10.1%	9.7%	7.3%
Shares Out.	4.9	4.9	5.0	5.0	5.0	5.5	5.5	5.5	5.5	5.5
Revenue/Share	3.58	3.57	3.69	3.88	4.40	4.49	5.44	5.08	5.19	5.44
FCF/Share	0.79	0.60	0.38	0.76	1.00	1.32	1.25	1.35	1.45	1.53

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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