

# Becton, Dickinson & Co. (BDX)

Updated November 20<sup>th</sup>, 2024 by Nathan Parsh

#### **Key Metrics**

| Current Price:         | \$223 | 5 Year CAGR Estimate:                | 13.9% | Market Cap:                  | \$64 B       |
|------------------------|-------|--------------------------------------|-------|------------------------------|--------------|
| Fair Value Price:      | \$274 | 5 Year Growth Estimate:              | 8.0%  | <b>Ex-Dividend Date:</b>     | 12/09/24     |
| % Fair Value:          | 81%   | 5 Year Valuation Multiple Estimate:  | 4.2%  | <b>Dividend Payment Date</b> | 12/31/24     |
| <b>Dividend Yield:</b> | 1.9%  | 5 Year Price Target                  | \$403 | Years Of Dividend Growt      | <b>h:</b> 53 |
| Dividend Risk Score:   | А     | <b>Retirement Suitability Score:</b> | В     | Rating:                      | Buy          |

## **Overview & Current Events**

Becton, Dickinson & Co., or BD, is a global leader in the medical supply industry. The company was founded in 1897 and has 75,000 employees across 190 countries. The company generates about \$20 billion in annual revenue, with approximately 43% of revenues coming from outside of the U.S. BD is composed of three segments. Products sold by the Medical Division include needles for drug delivery systems, and surgical blades. The Life Sciences division provides products for the collection and transportation of diagnostic specimens. The Intervention segment includes several of the products produced by what used to be Bard.

On September 3<sup>rd</sup>, 2024, BD announced that it had completed its \$4.2 billion purchase of Edward Lifesciences' (EW) Critical Care division.

On November 7<sup>th</sup>, 2024, BD increased its quarterly dividend 9.5% to \$1.04, extending the company's dividend growth streak to 53 consecutive years.

That same day, BD reported results for the fourth quarter and fiscal year 2024, which ended September 30<sup>th</sup>, 2024. For the quarter, revenue grew 6.9% to \$5.44 billion, which was \$57 million more than expected. On a currency neutral basis, revenue improved 7.4%. Adjusted earnings-per-share of \$3.81 compared favorably to \$3.42in the prior year and was \$0.04 ahead of estimates. For the fiscal year, revenue grew 4.2% to \$20.2 billion while adjusted earnings-per-share of \$13.14 compared to \$12.21 in the prior year.

For the quarter, U.S. grew 8.3% while international was 5.1% on a reported basis. Excluding currency, international was higher by 6.3%. Organic growth was up 6.2% for the period. The Medical segment grew 8.6% organically to \$2.84 billion, primarily due to strength in Mediation Management Solutions and Medication Delivery Solutions. Life Science was up 1.4% to \$1.34 billion. Once again, gains in Integrated Diagnostic Solutions were only partially offset by a slight decline in Biosciences. Interventional increased 6.6% to \$1.26 billion, led by double-digit growth in Urology and Critical Care. Surgery returned to growth despite previously concluded divestitures.

BD provided an outlook for fiscal year 2025 as well. Revenue is projected to be in a range of \$21.9 billion to \$22.1 billion for the fiscal year, which represents ~9% growth year-over-year. Adjusted earnings-per-share is expected to be in a range of \$14.25 to \$14.60, representing growth of 9.8% from last fiscal year. We have initiated our forecast accordingly.

| Year                | 2015   | 2016   | 2017   | 2018    | 2019    | 2020    | 2021    | 2022    | 2023    | 2024    | 2025    | 2030    |
|---------------------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| EPS                 | \$7.16 | \$8.59 | \$9.48 | \$11.01 | \$11.68 | \$10.19 | \$13.08 | \$11.35 | \$12.21 | \$13.14 | \$14.43 | \$21.20 |
| DPS                 | \$2.40 | \$2.64 | \$2.92 | \$3.02  | \$3.08  | \$3.16  | \$3.32  | \$3.48  | \$3.64  | \$3.80  | \$4.16  | \$5.31  |
| Shares <sup>1</sup> | 211    | 213    | 228    | 265     | 265     | 293     | 289     | 287     | 293     | 291     | 291     | 285     |

### Growth on a Per-Share Basis

BD has increased earnings-per-share 7.0% per year over the past decade, and has grown earnings in 7 out of the last 10 years. We continue to believe that BD can grow earnings at a rate of 8% per year through fiscal 2030, down from 10% previously.

<sup>1</sup> In millions of shares

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BD has now increased its dividend for 53 consecutive years. This makes the company a member of the Dividend Kings. The dividend has a compound annual growth rate of 5.2% over the last 10 years and 5.7% over the past five years, though the latest increase is well ahead of its medium- and long-term averages. We expect that the dividend will grow by 5% annually over the next five years. The dividend growth streak is very likely to continue as BD has a low payout ratio leaving for plenty of room for additional increases.

## Valuation Analysis

| Year      | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | Now  | 2030 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 19.5 | 18.4 | 19.4 | 20.8 | 20.8 | 24.7 | 18.8 | 19.6 | 21.2 | 18.3 | 15.5 | 19.0 |
| Avg. Yld. | 1.7% | 1.7% | 1.7% | 1.3% | 1.3% | 1.3% | 1.4% | 1.6% | 1.4% | 1.6% | 1.9% | 1.3% |

BD's stock has declined \$19, or 7.9%, since our August 4<sup>th</sup>, 2024 report. Based off estimates for fiscal year 2025, BD's stock currently has a price-to-earnings ratio of 15.5. Our target price-to-earnings ratio for fiscal year 2030 of 19 is near the long-term average. Valuation could add 4.2% to annual returns over the next five years. BD's current yield of 1.9% is slightly ahead of the stock's 10-year average yield of 1.5%.

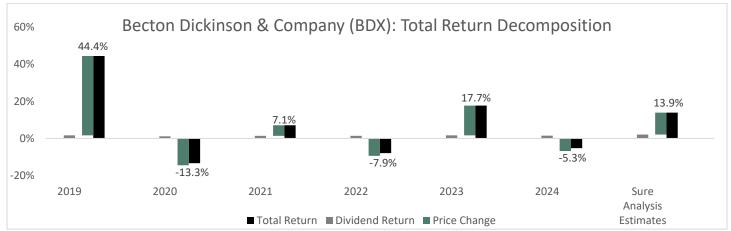
# Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 34%  | 31%  | 31%  | 27%  | 26%  | 31%  | 25%  | 31%  | 30%  | 29%  | 29%  | 25%  |

BD showed that it can perform well in less than ideal economic conditions during the last recession. The company's key competitive advantage is that its products are in high demand as medical devices and other healthcare products are still sought out during a recession. People will seek medical care regardless of how the economy is performing. This ability to grow or maintain earnings in any economic climate makes BD a quality company and a safe stock. The company has also been aggressive about making acquisitions to add on to the core businesses. The acquisition of Bard is but one example of such a move.

# Final Thoughts & Recommendation

Becton, Dickinson & Co. is expected to offer a total return of 13.9% annually over the next five years, up from 9.9% previously. This is due to an 8% expected earnings growth rate, the 1.9% starting dividend yield, and a mid-single-digit contribution from multiple expansion. As with the prior quarter, results were strong in nearly every aspect of the company's business. Management issued aggressive guidance for the new fiscal year as well. We have raised our five-year price target \$37 to \$403 due to EPS estimates for the fiscal year. We continue to rate shares of BD as a buy due to projected returns.



## Total Return Breakdown by Year

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#### **Income Statement Metrics**

| 2015   | 2016   | 2017   | 2018   | 2019   | 2020  | 2021  | 2022   | 2023   | 2024   |
|--------|--|--|--|--|---|---|--|--|--|
| 10,282 | 12,483   | 12,093   | 15,983   | 17,290   | 16,074  | 19,131  | 18,870   | 19,372   | 20,178   |
| 4,695  | 5,991  | 5,965  | 7,269  | 8,288  | 6,798   | 8,631   | 8,477  | 8,170  | 9,153  |
| 45.7%  | 48.0%  | 49.3%  | 45.5%  | 47.9%  | 42.3%   | 45.1%   | 44.9%  | 42.2%  | 45.4%  |
| 2,563  | 3,005  | 2,909  | 4,016  | 4,332  | 4,185   | 4,719   | 4,709  | 4,719  | 4,857  |
| 891    | 1,114  | 1,088  | 1,978  | 2,253  | 2,115   | 2,230   | 2,229  | 2,288  | 2,286  |
| 1,500  | 2,158  | 1,876  | 2,249  | 2,240  | 1,211   | 2,430   | 2,475  | 2,424  | 2,884  |
| 14.6%  | 17.3%  | 15.5%  | 14.1%  | 13.0%  | 7.5%  | 12.7%   | 13.1%  | 12.5%  | 14.3%  |
| 695    | 976  | 1,100  | 311  | 1,233  | 874   | 2,092   | 1,779  | 1,484  | 1,726  |
| 6.8%   | 7.8%   | 9.1%   | 1.9%   | 7.1%   | 5.4%  | 10.9%   | 9.4%   | 7.7%   | 8.6%   |
| 1,133  | 1,866  | 1,823  | 1,970  | 2,373  | 2,770   | 3,454   | 1,661  | 2,115  | 3,073  |
| 44     | 97   | (124)  | 862  | (57)   | 62  | 88  | 148  | 132  | 307  |
|        | 10,282<br>4,695<br>45.7%<br>2,563<br>891<br>1,500<br>14.6%<br>695<br>6.8%<br>1,133 | 10,28212,4834,6955,99145.7%48.0%2,5633,0058911,1141,5002,15814.6%17.3%6959766.8%7.8%1,1331,866 | 10,28212,48312,0934,6955,9915,96545.7%48.0%49.3%2,5633,0052,9098911,1141,0881,5002,1581,87614.6%17.3%15.5%6959761,1006.8%7.8%9.1%1,1331,8661,823 | 10,28212,48312,09315,9834,6955,9915,9657,26945.7%48.0%49.3%45.5%2,5633,0052,9094,0168911,1141,0881,9781,5002,1581,8762,24914.6%17.3%15.5%14.1%6959761,1003116.8%7.8%9.1%1.9%1,1331,8661,8231,970 | 10,28212,48312,09315,98317,2904,6955,9915,9657,2698,28845.7%48.0%49.3%45.5%47.9%2,5633,0052,9094,0164,3328911,1141,0881,9782,2531,5002,1581,8762,2492,24014.6%17.3%15.5%14.1%13.0%6959761,1003111,2336.8%7.8%9.1%1.9702,373 | 10,28212,48312,09315,98317,29016,0744,6955,9915,9657,2698,2886,79845.7%48.0%49.3%45.5%47.9%42.3%2,5633,0052,9094,0164,3324,1858911,1141,0881,9782,2532,1151,5002,1581,8762,2492,2401,21114.6%17.3%15.5%14.1%13.0%7.5%6959761,1003111,2338746.8%7.8%9.1%1.9%7.1%5.4%1,1331,8661,8231,9702,3732,770 | 10,28212,48312,09315,98317,29016,07419,1314,6955,9915,9657,2698,2886,7988,63145.7%48.0%49.3%45.5%47.9%42.3%45.1%2,5633,0052,9094,0164,3324,1854,7198911,1141,0881,9782,2532,1152,2301,5002,1581,8762,2492,2401,2112,43014.6%17.3%15.5%14.1%13.0%7.5%12.7%6959761,1003111,2338742,0926.8%7.8%9.1%1.9702,3732,7703,454 | 10,28212,48312,09315,98317,29016,07419,13118,8704,6955,9915,9657,2698,2886,7988,6318,47745.7%48.0%49.3%45.5%47.9%42.3%45.1%44.9%2,5633,0052,9094,0164,3324,1854,7194,7098911,1141,0881,9782,2532,1152,2302,2291,5002,1581,8762,2492,2401,2112,4302,47514.6%17.3%15.5%14.1%13.0%7.5%12.7%13.1%6959761,1003111,2338742,0921,7796.8%7.8%9.1%1,9702,3732,7703,4541,661 | 10,28212,48312,09315,98317,29016,07419,13118,87019,3724,6955,9915,9657,2698,2886,7988,6318,4778,17045.7%48.0%49.3%45.5%47.9%42.3%45.1%44.9%42.2%2,5633,0052,9094,0164,3324,1854,7194,7094,7198911,1141,0881,9782,2532,1152,2302,2292,2881,5002,1581,8762,2492,2401,2112,4302,4752,42414.6%17.3%15.5%14.1%13.0%7.5%12.7%13.1%12.5%6959761,1003111,2338742,0921,7791,4846.8%7.8%9.1%1,9702,3732,7703,4541,6612,115 |

### **Balance Sheet Metrics**

| Year                 | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets         | 26,478 | 25,586 | 37,734 | 53,904 | 51,765 | 54,012 | 53,880 | 52,934 | 52,780 | 57,286 |
| Cash & Equivalents   | 1,424  | 1,541  | 14,179 | 1,140  | 536    | 2,825  | 2,283  | 1,006  | 1,416  | 1,717  |
| Accounts Receivable  | 1,618  | 1,618  | 1,744  | 2,319  | 2,345  | 2,398  | 2,350  | 2,191  | 2,534  | 3,033  |
| Inventories          | 1,959  | 1,719  | 1,818  | 2,451  | 2,579  | 2,743  | 2,743  | 3,224  | 3,273  | 3,843  |
| Goodwill & Int. Ass. | 14,924 | 13,700 | 13,456 | 40,041 | 38,353 | 37,433 | 36,670 | 36,930 | 35,469 | 37,383 |
| Total Liabilities    | 19,313 | 17,952 | 24,786 | 32,910 | 30,683 | 30,247 | 30,203 | 27,652 | 26,983 | 31,375 |
| Accounts Payable     | 631    | 665    | 797    | 1,106  | 1,092  | 1,355  | 1,739  | 1,699  | 1,641  |        |
| Long-Term Debt       | 12,822 | 11,551 | 18,870 | 21,495 | 19,390 | 17,930 | 17,610 | 16,065 | 15,879 | 20,110 |
| Shareholder's Equity | 7,165  | 7,634  | 12,946 | 20,992 | 21,080 | 23,763 | 23,675 | 25,280 | 25,797 | 25,911 |
| LTD/E Ratio          | 1.79   | 1.51   | 1.46   | 1.02   | 0.92   | 0.75   | 0.74   | 0.64   | 0.62   | 0.78   |

### **Profitability & Per Share Metrics**

| Year                    | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|-------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| <b>Return on Assets</b> | 3.6%  | 3.7%  | 3.5%  | 0.7%  | 2.3%  | 1.7%  | 3.9%  | 3.3%  | 2.8%  | 3.1%  |
| <b>Return on Equity</b> | 11.4% | 13.2% | 10.7% | 1.8%  | 5.9%  | 3.9%  | 8.8%  | 7.3%  | 5.8%  | 6.7%  |
| ROIC                    | 4.8%  | 5.0%  | 4.3%  | 0.8%  | 3.0%  | 2.1%  | 5.0%  | 4.3%  | 3.6%  | 3.9%  |
| Shares Out.             | 211   | 213   | 228   | 265   | 265   | 293   | 289   | 287   | 293   | 291   |
| Revenue/Share           | 49.55 | 57.38 | 54.09 | 60.40 | 62.92 | 56.92 | 65.50 | 65.67 | 67.17 | 69.34 |
| FCF/Share               | 5.46  | 8.58  | 8.15  | 7.44  | 8.64  | 9.81  | 11.83 | 5.78  | 7.33  | 10.56 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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