



# National Grid (NGG)

Updated September 8<sup>th</sup>, 2024 by Prakash Kolli

## Key Metrics

<b>Current Price:</b>	\$68	<b>5 Year CAGR Estimate:</b>	9.8%	<b>Market Cap:</b>	\$65.42B
<b>Fair Value Price:</b>	\$70	<b>5 Year Growth Estimate:</b>	4.0%	<b>Ex-Dividend Date:</b>	11/22/24
<b>% Fair Value:</b>	96%	<b>5 Year Valuation Multiple Estimate:</b>	0.8%	<b>Dividend Payment Date:</b>	01/11/25
<b>Dividend Yield:</b>	5.9%	<b>5 Year Price Target</b>	\$85	<b>Years Of Dividend Growth:</b>	2
<b>Dividend Risk Score:</b>	D	<b>Retirement Suitability Score:</b>	B	<b>Rating:</b>	Hold

## Overview & Current Events

National Grid plc is a diversified electricity and natural gas utility with operations in the UK and US. In the UK, National Grid owns and operates the electric and natural gas transmission network. In the US, the company serves 7.1 million electricity and natural gas customers in Massachusetts and New York. National Grid acquired Keyspan in 2007, entering the US market. It divested its UK natural gas distribution business in 2019. In 2022, it sold the Rhode Island electricity business. Today, the utility operates in six business segments: UK Electricity Transmission, UK Electricity Distribution, UK ESO, US Regulated – New York, US Regulated – New England, and National Grid Ventures (NGV) and Other. The stock trades on the LSE and as an ADR on the NYSE. The utility had revenue of over \$25.4B in FY2023<sup>1</sup>.

National Grid reported fiscal full year results on May 23<sup>rd</sup>, 2024. Companywide operating profit rose 6% to \$6,106M from \$5,780M and earnings per share climbed 6% to \$1.00 from \$0.94 in comparable periods. Operating profits rose due to contributions from a strong performance from U.S. regulated assets and UK Electricity Distribution but offset by weaker performance in other segments. Operating profit for UK Electricity Transmission fell 6% to \$1,474M from \$1,573M, UK Electricity Distribution was up 19% to \$1,681M from \$1,416M, and UK ESO rose 158% to \$102M from \$40M on a year-over-year basis. US Regulated operating profit increased 9% in New England to \$1,026M from \$942M and increased 21% to \$1,300M from \$1,077M in New York in the prior year on higher rates. NGV and Other decreased 21% to \$523M from \$665M in comparable periods because of joint venture starts.

The utility continues to make large investments in renewables in the Northeast US and UK focusing on wind power, solar, and storage. It also is investing in large transmission and distribution projects in the US and UK. NGG plans to invest ~\$60B through 2029 to drive ~10% asset and 6% to 8% EPS growth.

## Growth on a Per-Share Basis

Year <sup>2</sup>	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2030
<b>EPS</b>	\$4.72	\$3.85	\$3.65	\$3.20	\$6.81	\$2.95	\$3.85	\$3.82	\$4.60	\$5.00	<b>\$4.68</b>	<b>\$5.69</b>
<b>DPS</b>	\$3.32	\$2.99	\$3.08	\$3.09	\$3.09	\$3.14	\$3.44	\$3.12	\$3.45	\$3.85	<b>\$4.00</b>	<b>\$4.87</b>
<b>Shares<sup>3</sup></b>	700	703	695	693	695	680	696	729	732	738	<b>746</b>	<b>784</b>

National Grid's top and bottom line are facing diverging fortunes in the UK and US. In the UK, the utility had a large cut in base return on equity when the RIIO-2 price control mechanism took effect in April 2021. In the US, National Grid had historically lower returns of capital than in the UK. This will likely reverse after RIIO-2 due to declines in the UK and improving trends in the US. We are forecasting a 4% average annual increase in earnings-per-share and dividends.

The dividend has grown in GBP but has been volatile for the US ADR after accounting for currency exchange rates. The payout ratio is elevated and there is risk of a dividend cut if earnings in the UK fall and are not offset by gains in the US.

<sup>1</sup> National Grid plc reports results in GBP. This report will use USD at the prevailing exchange rate.

<sup>2</sup> National Grid's fiscal year ends in March. The values in the tables are in fiscal year.

<sup>3</sup> ADR share count in millions. One ADR equals five ordinary shares.

*Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.*



# National Grid (NGG)

Updated September 8<sup>th</sup>, 2024 by Prakash Kolli

## Valuation Analysis

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	Now	2030
Avg. P/E	16.3	19.7	17.4	18.4	7.0	21.2	15.3	17.5	14.5	13.5	14.4	15.0
Avg. Yld.	4.8%	4.9%	4.8%	5.1%	4.9%	6.5%	4.9%	4.7%	5.2%	5.7%	5.9%	5.7%

National Grid's stock price is up since our last report. Our fair value estimate is a price-to-earnings ratio of 15X earnings, below the long-term average after we account for lower anticipated return on equity in the UK. We set our earnings estimate at consensus. Our fair value estimate is \$70 per share. Our 5-year price target is \$85 per share.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2030
Payout	70%	78%	84%	96%	45%	106%	89%	82%	75%	77%	85%	85%

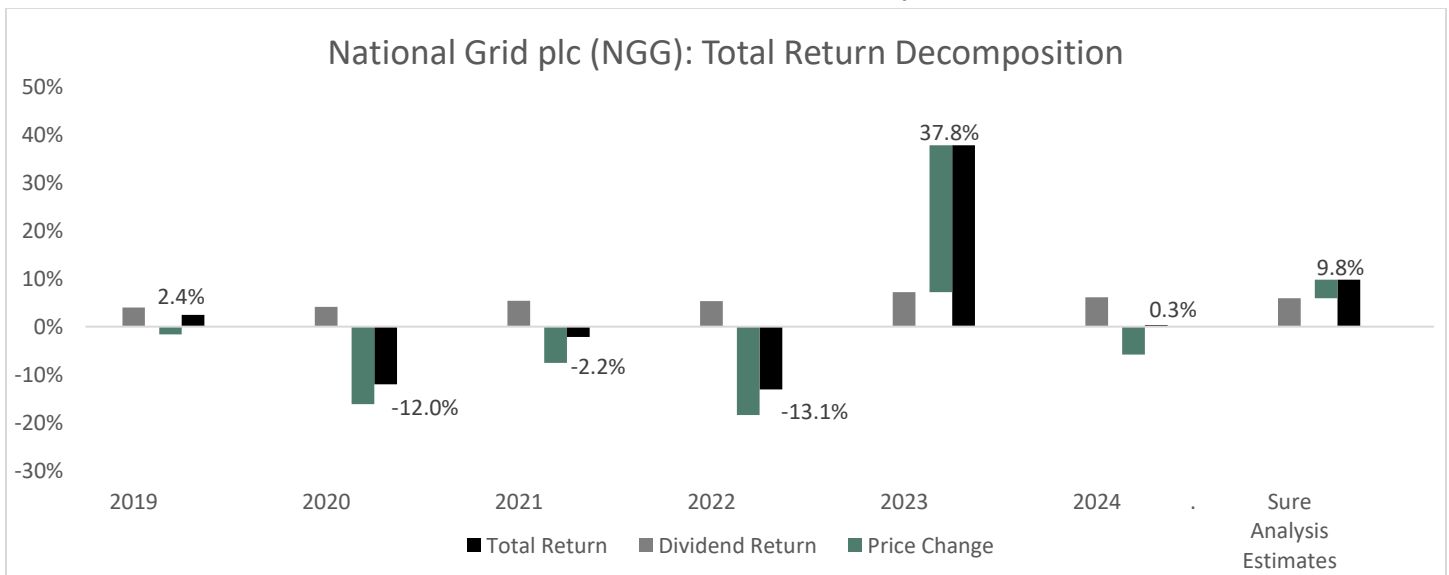
In the UK, National Grid owns and operates the electric and natural gas transmission network essentially giving it a monopoly. In the US, the utility has the advantages of most regulated utilities in that it is a monopoly in its service area. That said, National Grid is faced with a declining rate of return in the UK after April 2021 because of RIIO-2. It is unlikely that efficiency incentives and inflation adjustments will make up the decline. There is also a risk of nationalization of transmission assets. In the US, National Grid faces risk from tough regulatory environments that could lead to low rates of return. Furthermore, US regulators do not allow inflation adjustments or efficiency incentives.

Long-term debt is now at \$42,425M offset by \$2,427M in cash, equivalents, and short-term investments. Interest coverage is ~3.5X and the leverage ratio is elevated at about 6.5X.

## Final Thoughts & Recommendation

At present we are forecasting a 9.8% annualized total return through FY 2029 from a dividend yield of 5.9%, 4.0% EPS growth, and 0.8% P/E multiple expansion. The utility has repositioned itself for growth by acquiring Western Power Division and selling 60% of Gas Transmission in the UK. The Rhode Island operations and 50% of the St. William JV were also sold. The utility is investing significant amounts in its assets and renewables to grow its return. The dividend yield is high, but the payout ratio is elevated. At the current stock price, we have changed our rating to hold.

## Total Return Breakdown by Year



Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



# National Grid (NGG)

Updated September 8<sup>th</sup>, 2024 by Prakash Kolli

## Income Statement Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024
<b>Revenue</b>	19911	19647	20299	19611	18492	19323	25212	26132	24949
<b>Gross Profit</b>	16460	16532	16521	15477	15193	16210	16879	15728	18293
<b>Gross Margin</b>	82.7%	84.1%	81.4%	78.9%	82.2%	83.9%	66.9%	60.2%	73.3%
<b>D&amp;A Exp.</b>	1976	1935	2037	2085	2086	2186	2501	2394	2590
<b>Operating Profit</b>	4844	6993	4611	4520	4207	3799	5662	5887	6865
<b>Op. Margin</b>	24.3%	35.6%	22.7%	23.0%	22.8%	19.7%	22.5%	22.5%	27.5%
<b>Net Profit</b>	3905	10186	4725	1984	1608	2144	3216	9407	2878
<b>Net Margin</b>	19.6%	51.8%	23.3%	10.1%	8.7%	11.1%	12.8%	36.0%	11.5%
<b>Free Cash Flow</b>	3492	2235	788	495	-359	-428	995	7	-646
<b>Income Tax</b>	644	489	-1183	445	610	578	1720	1057	1044

## Balance Sheet Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024
<b>Total Assets</b>	84694	82149	82390	82123	82989	92390	124608	114806	124135
<b>Cash &amp; Equivalents</b>	180	1421	461	329	90	216	250	202	692
<b>Acc. Receivable</b>	1834	1985	2346	2477	1919	2066	3495	2506	3158
<b>Inventories</b>	628	503	478	483	679	603	516	916	922
<b>Goodwill &amp; Int.</b>	8913	8758	8890	9069	9312	8290	16819	16659	16615
<b>Total Liabilities</b>	65200	56715	55975	56860	58764	65092	93270	78193	86397
<b>Accounts Payable</b>	2929	2664	2771	3136	2728	2976	4089	4024	3517
<b>Long-Term Debt</b>	40384	35347	36935	37120	37183	41970	58989	52353	58445
<b>Total Equity</b>	19480	25413	26393	25237	24198	27269	31307	36583	37707
<b>LTD/E Ratio</b>	2.07	1.39	1.40	1.47	1.54	1.54	1.88	1.43	1.55

## Profitability & Per Share Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024
<b>Return on Assets</b>	4.7%	12.2%	5.7%	2.4%	1.9%	2.4%	3.0%	7.9%	2.4%
<b>Return on Equity</b>	21.0%	45.4%	18.2%	7.7%	6.5%	8.3%	11.0%	27.7%	7.7%
<b>ROIC</b>	6.8%	16.9%	7.6%	3.2%	2.6%	3.3%	4.0%	10.5%	3.1%
<b>Shares Out.</b>	703	695	693	695	680	708	723	735	807
<b>Revenue/Share</b>	28.66	25.99	29.20	28.83	26.58	27.29	34.86	35.54	30.91
<b>FCF/Share</b>	5.03	2.96	1.13	0.73	-0.52	-0.60	1.38	0.01	-0.80

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

### Disclaimer

Nothing presented herein is, or is intended to constitute, specific investment advice. Nothing in this research report should be construed as a recommendation to follow any investment strategy or allocation. Any forward-looking statements or forecasts are based on assumptions and actual results are expected to vary from any such statements or forecasts. No reliance should be placed on any such statements or forecasts when making any investment decision. While Sure Dividend has used reasonable efforts to obtain information from reliable sources, we make no representations or warranties as to the accuracy, reliability or completeness of third-party information presented herein. No guarantee of investment performance is being provided and no inference to the contrary should be made. There is a risk of loss from an investment in marketable securities. Past performance is not a guarantee of future performance.