



# Silgan Holdings (SLGN)

Updated August 1<sup>st</sup>, 2024 by Nikolaos Sismanis

## Key Metrics

<b>Current Price:</b>	\$51	<b>5 Year CAGR Estimate:</b>	7.4%	<b>Market Cap:</b>	\$5.49 B
<b>Fair Value Price:</b>	\$51	<b>5 Year Growth Estimate:</b>	6.0%	<b>Ex-Dividend Date<sup>1</sup>:</b>	08/30/2024
<b>% Fair Value:</b>	101%	<b>5 Year Valuation Multiple Estimate:</b>	-0.1%	<b>Dividend Payment Date:</b>	09/16/2024
<b>Dividend Yield:</b>	1.5%	<b>5 Year Price Target</b>	\$68	<b>Years Of Dividend Growth:</b>	20
<b>Dividend Risk Score:</b>	A	<b>Retirement Suitability Score:</b>	B	<b>Rating:</b>	Hold

## Overview & Current Events

Silgan Holdings manufactures and sells metal and plastic containers, as well as packaging closures. Its containers are found in everyday food consumables such as pet food, fruits and vegetables, and drinks, while its closures are applied to the beverage, garden, and personal care products. The company generates nearly \$6.0 billion in revenues and is based in Stamford, Connecticut.

On July 31<sup>st</sup>, 2024, Silgan reported its Q2 results for the period ending June 30<sup>th</sup>, 2024. Quarterly revenues fell 3.2% year-over-year to \$1.38 billion. Specifically, the metal containers segment's sales fell 8% to \$650.8 million mainly due to lower price/mix driven by the contractual pass through of lower raw material costs, which was partially offset by higher unit volume of 1%. The dispensing & specialty closures segment posted somewhat improved results, with its sales rising by 1% year-over-year to \$565.4 million. The rise in net was due to higher volume/mix of 3%, with double digit improvement in dispensing products. The improved volume/mix was partially offset by lower price of 1% due to the pass through of lower raw materials costs and unfavorable foreign currency translation of 1%. Lastly, custom containers posted a 6% revenue increase to \$165.2 million, driven by higher volumes of 7%, which was partially driven by earlier than expected commercialization of new business awards. This increase was partially offset by lower price/mix and unfavorable foreign currency translation.

Adjusted EPS came in at \$0.88, which was above Q2-2023's \$0.83. For FY2024, Silgan reiterated its outlook, expecting adjusted EPS to land between \$3.55 and \$3.75. We have utilized the midpoint of the updated range in our estimates. Past figures in our tables reflect GAAP figures, nonetheless.

## Growth on a Per-Share Basis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
<b>EPS</b>	\$1.44	\$1.41	\$1.28	\$2.44	\$2.03	\$1.75	\$2.79	\$3.25	\$3.09	\$3.00	<b>\$3.65</b>	<b>\$4.88</b>
<b>DPS</b>	\$0.30	\$0.32	\$0.34	\$0.36	\$0.40	\$0.44	\$0.48	\$0.56	\$0.64	\$0.72	<b>\$0.76</b>	<b>\$1.22</b>
<b>Shares<sup>2</sup></b>	126.9	122.0	119.7	110.4	110.6	110.9	110.7	110.4	110.1	106.6	<b>107.0</b>	<b>112.0</b>

Over the past decade, Silgan has averaged an EPS and DPS CAGR of 8.5% and 10.2%, respectively. Demand for packaged and canned foods, as well as sanitization products, has historically hovered stable levels. We believe the company will continue to enjoy stable demand over the long term as its containers and dispensing closures are primarily utilized in consumer staple products which in turn also enjoy stable demand.

We retain our EPS CAGR estimate at 6%, pricing in the possibility of a slowdown in earnings growth due to the company gradually maturing, and to be prudent. A possible decline in volumes caused by an oversupply of Silgan's products could also slow down growth, as already somewhat evident in the company's 2023 results. Share buybacks should mildly aid EPS growth over time. The company's share count has declined by about 16% over the past decade. Silgan repurchased a modest \$174.7 million worth of stock last year.

<sup>1</sup> Estimated dates based on SLGN's past dividend dates

<sup>2</sup> Share count is in millions.

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Nevertheless, we retain our DPS CAGR forecast at 10% to reflect management’s latest bold payout hike and low payout ratio that should afford meaningful payout increases. Silgan has grown its DPS annually for 20 consecutive years.

## Valuation Analysis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Now	2029
<b>Avg. P/E</b>	17.1	19.9	20.1	22.6	11.1	17.6	12.5	13.5	13.6	15.5	<b>14.1</b>	<b>14.0</b>
<b>Avg. Yld.</b>	1.2%	1.3%	1.3%	1.1%	1.6%	1.5%	1.5%	1.3%	1.5%	1.5%	<b>1.5%</b>	<b>1.8%</b>

Silgan’s valuation has remained relatively reasonable over the years, rarely outrunning its underlying financial growth. Shares appear reasonably priced close to 14.1 times their FY2024 expected adjusted EPS. The stock’s yield has almost always remained relatively low, at around 1% to 2%. Despite the rapid dividend increases, aggregate dividends paid out (as well as buybacks) have remained quite humble as the company reinvests most of its proceeds back into the business.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
<b>Payout</b>	21%	23%	27%	15%	20%	25%	17%	17%	21%	24%	<b>21%</b>	<b>25%</b>

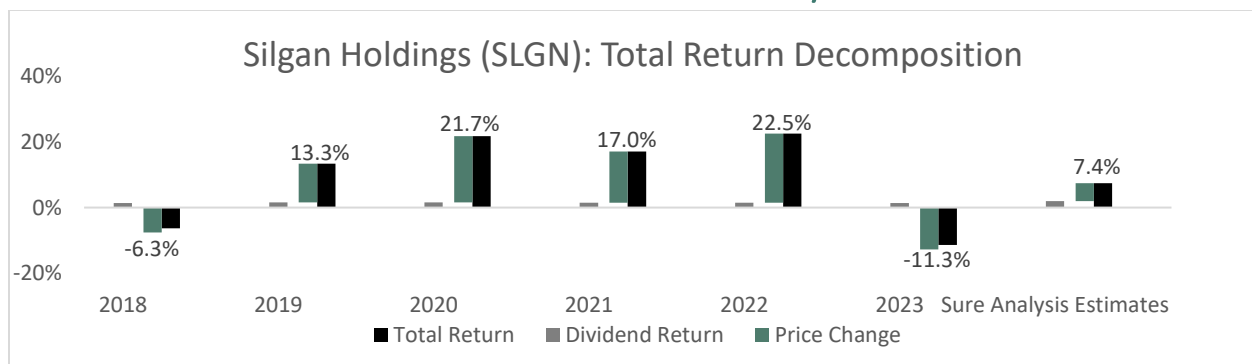
Investors can rely on Silgan’s dividends since the company’s payout ratio has historically remained quite low. It currently stands at 20%. Since the company’s IPO in 1996, Silgan has never reported a money-losing quarter. Its products are vital for various consumer staples. Hence, its operations are quite stable, displayed in its 20-year dividend growth record. At the same time, however, Silgan operates in a massively competitive space, with quite thin margins. The company’s competitors include firms that are multiple times larger than Silgan, such as the Ball Corp. (BLL), the Packaging Corporation of America (PKG), keeping Silgan’s net profit margins in the mid-single-digits.

Overall, we believe that the company has showcased decades of robust cash flow generation, with little volatility to its financials. Its operations should remain relatively stable even under adverse economic conditions. Silgan’s financial resiliency is evident by the 2026 senior secured notes issue in the midst of the pandemic, in which the company managed to secure \$500 million at an ultra-low rate of 1.4%.

## Final Thoughts & Recommendation

Silgan has a long history of stable returns, with the stock lacking any wild fluctuations in its share price throughout the decades. Combining our relatively modest growth expectations, the dividend yield, and assumptions over a somewhat stable valuation ahead, we forecast annualized returns of around 7.4% in the medium-term. Hence, we rate shares a hold. Regardless, we remind investors that they must be aware of the company’s razor-thin net income margins, which could easily be compressed following incompetence in passing inflationary costs through. Failure to do so could impact future returns. The pass-through of costs to Silgan’s product pricing has been managed well historically, nonetheless.

## Total Return Breakdown by Year



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## Income Statement Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
<b>Revenue</b>	3912	3764	3613	4090	4449	4490	4922	5677	6411	5988
<b>Gross Profit</b>	600	554	512	635	690	714	867	918	1048	993
<b>Gross Margin</b>	15.3%	14.7%	14.2%	15.5%	15.5%	15.9%	17.6%	16.2%	16.3%	16.6%
<b>SG&amp;A Exp.</b>	224	220	220	305	308	316	378	378	417	389
<b>D&amp;A Exp.</b>	148	142	143	174	192	206	224	250	263	269
<b>Operating Profit</b>	375	334	319	363	418	416	582	540	631	604
<b>Op. Margin</b>	9.6%	8.9%	8.8%	8.9%	9.4%	9.3%	10.7%	9.5%	9.8%	10.1%
<b>Net Profit</b>	182	172	153	270	224	194	309	359	341	326
<b>Net Margin</b>	4.7%	4.6%	4.2%	6.6%	5.0%	4.3%	6.3%	6.3%	5.3%	5.4%
<b>Free Cash Flow</b>	208	98	203	215	316	276	378	325	533	256
<b>Income Tax</b>	102	80	79	-30	69	58	98	107	133	96

## Balance Sheet Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
<b>Total Assets</b>	3274	3193	3149	4645	4579	4931	6520	7771	7346	7611
<b>Cash &amp; Equivalents</b>	223	100	25	54	73	204	410	631	585	643
<b>Accounts Receivable</b>	311	281	288	455	511	505	620	711	658	600
<b>Inventories</b>	549	628	603	721	635	633	678	799	769	941
<b>Goodwill &amp; Int. Ass.</b>	842	808	785	1589	1532	1497	2379	2869	2749	2739
<b>Total Liabilities</b>	2564	2553	2680	3879	3698	3908	5267	6208	5628	5722
<b>Accounts Payable</b>	424	477	505	660	713	727	803	1133	974	1076
<b>Long-Term Debt</b>	1584	1514	1562	2547	2305	2244	3251	3793	3425	3427
<b>Total Equity</b>	710	639	469	766	881	1023	1253	1563	1718	1889
<b>LTD/E Ratio</b>	2.2	2.4	3.3	3.3	2.6	2.2	2.6	2.4	2.0	2.0

## Profitability & Per Share Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
<b>Return on Assets</b>	5.5%	5.3%	4.8%	6.9%	4.9%	4.1%	5.4%	5.0%	4.5%	4.4%
<b>Return on Equity</b>	25.6%	25.6%	27.7%	43.7%	27.2%	20.4%	27.1%	25.5%	20.8%	18.1%
<b>ROIC</b>	7.7%	7.8%	7.3%	10.1%	6.9%	6.0%	7.9%	7.3%	6.5%	6.2%
<b>Shares Out.</b>	127.5	122.6	120.5	111.4	111.6	111.5	111.4	111.2	111.0	109.2
<b>Revenue/Share</b>	30.68	30.70	29.98	36.73	39.85	40.27	44.18	51.07	57.75	54.84
<b>FCF/Share</b>	1.63	0.80	1.68	1.93	2.83	2.48	3.40	2.92	4.80	2.34

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

### Disclaimer

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