



Spirit Realty Capital (SRC)

Updated November 9th, 2021 by Nikolaos Sismanis

Key Metrics

Current Price:	\$49	5 Year CAGR Estimate:	8.7%	Market Cap:	\$6.01 B
Fair Value Price:	\$50	5 Year Growth Estimate:	4.0%	Ex-Dividend Date:	12/30/2021 ¹
% Fair Value:	98%	5 Year Valuation Multiple Estimate:	0.4%	Dividend Payment Date:	01/15/2022
Dividend Yield:	5.3%	5 Year Price Target	\$60	Years Of Dividend Growth:	1
Dividend Risk Score:	F	Retirement Suitability Score:	C	Last Dividend Increase:	2.08%

Overview & Current Events

Spirit Realty Capital is a premier net-lease REIT, mainly investing in single-tenant retail locations. The company's portfolio is well diversified, comprised of more than 1,915 properties in 48 states, leased to 312 tenants who operate in 27 different industries. Leveraging its diversified real estate assets, Spirit Realty aims to provide investors with long term stable returns. Its convenience and drug stores, home improvement stores, and various other essential properties account for around half of the trust's portfolio and have provided resilient cash flows during the pandemic. Spirit Realty is based in Dallas, Texas, and generates around \$500 million in annual rental revenues.

On November 2nd, Spirit Realty reported its Q3 results for the period ending September 30th, 2021. For the quarter, rental income and FFO/share were \$151.3 million and \$0.87, an increase of 34% and 47.4%, respectively. Higher revenues were driven by accretive acquisitions and record occupancy levels, which currently stand at a remarkable 99.7% (similar to Q2).

Spirit Realty also collected 99% of its rent during Q3, with Q4 collections projected to approach 100%. The company purchased an additional 31 properties during the quarter, with an average cash yield of 7.27%. The new properties increased Spirit's portfolio diversification and reduced its exposure in the still damaged movie theatre industry, which now accounts for around 4.3% of its tenant mix. Management narrowed its FY2021 FFO/share guidance, expecting AFFO/share of \$3.29-\$3.30 (previously \$3.24 to \$3.30,) which we have utilized in our calculations (Core FFO should land quite close to this figure as well.) Spirit Realty also increased its quarterly dividend by 2.08% to \$0.6380.

Growth on a Per-Share Basis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
FFO/Share²	\$1.57	\$2.85	\$2.07	\$3.06	\$4.09	\$4.20	\$3.91	\$3.71	\$3.34	\$2.73	\$3.30	\$4.01
DPS	---	---	1.35	\$2.99	3.06	3.15	3.20	2.95	2.50	2.50	\$2.55	\$2.82
Shares³	10	16	51	77	87	94	94	87	91	104	120	125

Spirit Realty's FFOs have failed to grow over the past few years, mainly caused by the challenges faced by retail REITs due to the rise of e-commerce, several acquisitions/dispositions, and, most recently, the ongoing pandemic. With the company delivering robust operational metrics during Q3 despite operating in a challenging real estate space, we believe that its performance is poised to shine as the retail economy gradually recovers. We forecast an FFO/Share of 4% in the medium term, driven by rental collections continuing to improve, rental escalations, and attractive yields in its newly acquired properties. Regarding its DPS, it has fluctuated over the years, in line with Spirit's FFOs. Management has mentioned that it intends to maintain a payout ratio of around 75% to FFO/share. Following improving results, we retain our DPS growth estimates to 2% since FFO/share growth should sustain marginal dividend increases while retaining such a ratio. This was in line with Spirit's recent dividend hike as well. Still, investors should not rely on annual increases in the medium term.

¹ Estimated dates

² FFO/Share in 2010 and 2011 are prior to SRC's listing in 2012, hence the lack of P/FFOs as well.

³ Share count is in millions.

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Valuation Analysis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Now	2026
P/FFO	---	12.28	22.5	16.33	10.26	14	9.7	9.4	12.9	12.8	14.7	15.0
Avg. Yld.	---	---	1.2%	4.8%	6.0%	5.4%	8.1%	8.3%	5.4%	6.9%	5.3%	4.7%

Due in part to the company's volatile FFO results, the stock's valuation has hovered in the high-single to low double-digits, lower than the REIT sector's average. As a result, despite the current DPS being lower than its past rates, shares are currently yielding a sizeable 5.3%, significantly higher than the sector's average of ~3.17%. The market has effectively priced the lack of meaningful growth, hence the high yield. We expect Spirit's P/FFO to remain near its current levels, at around 15X, at which point the its yield adequately compensates for the lack of rapid growth ahead.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
Payout	---	---	65%	98%	75%	75%	82%	80%	75%	92%	77%	70%

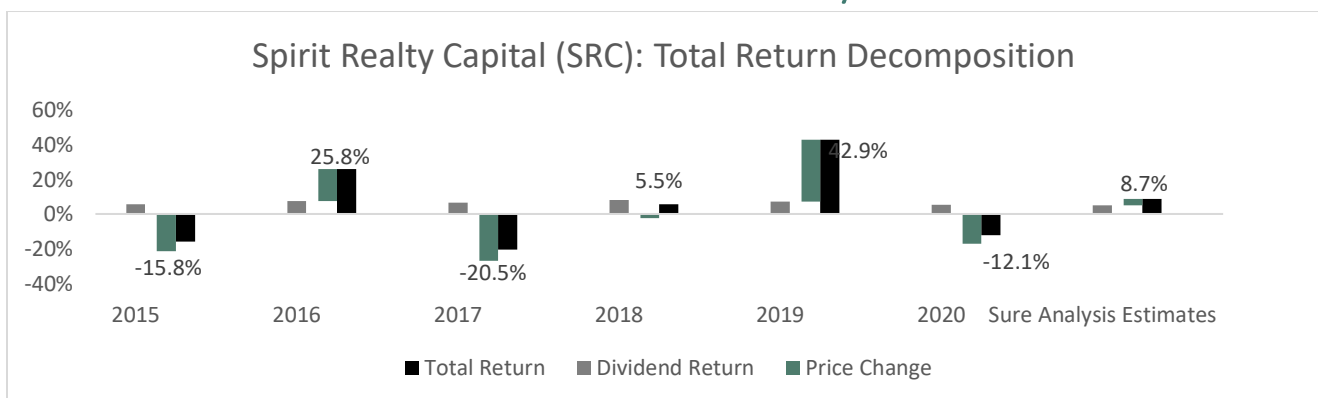
Spirit Realty's much-diversified portfolio is a double-edged sword. On the one hand, investors gain exposure in every single retail sub-sector, spread across hundreds of tenants in almost every state, enjoying a mixed stream of cash flows. On the other hand, having to manage thousands of smaller properties in what is currently the riskiest real estate sector has resulted in a lack of stability and growth in Spirit's FFOs. We believe the current dividend is safe for now, as payouts are covered adequately, while rental escalations should grow that margin further over time unless marginal DPS increases occur.

Interest coverage currently stands at 2.69 times its operating cash flows, which is significantly higher than the industry's median of 1.53. Still, considering the company's volatile performance and retail exposure, it's likely that creditors will demand higher rates upon refinancing its loans (the current cost of debt is a modest 4.24%). This seems to be changing as of recently amid Spirit's favorable refinancing, nonetheless. We see Spirit's qualities outweighing its dangers, overall.

Final Thoughts & Recommendation

Overall, Spirit Realty's Q3 results demonstrated another quarter of excellent recovery compared to the prior-year period. The occupancy rate was rock-solid, rental collections were robust, and the company solidified its FY2021 guidance. Simultaneously, shares remain relatively fairly valued. Amid an attractive valuation, humble but decent growth prospects, and its current above-average yield, we forecast annualized returns of around 8.7% in the medium term. Accordingly, the stock earns a hold rating.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020
Revenue	273	419	603	667	435	431	445	516	484
Gross Profit	267	406	576	637	406	403	424	498	459
Gross Margin	97.7%	96.8%	95.5%	95.4%	93.4%	93.4%	95.3%	96.4%	94.8%
SG&A Exp.	36	36	56	48	49	55	53	52	48
D&A Exp.	112	168	248	261	262	256	198	175	213
Operating Profit	126	206	272	329	185	173	208	269	196
Op. Margin	46.0%	49.1%	45.2%	49.2%	42.4%	40.0%	46.8%	52.1%	40.5%
Net Profit	-76	-2	-37	93	97	77	132	175	27
Net Margin	-27.9%	-0.4%	-6.1%	14.0%	22.4%	17.9%	29.7%	33.9%	5.6%
Free Cash Flow	112	125	213	362	361	348	284	291	302
Income Tax	1	1	1	1	1	1	1	12	0.3

Balance Sheet Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020
Total Assets	3248	7231	7964	7891	7678	7264	5096	5833	6397
Cash & Equivalents	74	67	176	22	10	9	14	14	70
Goodwill & Int.	187	910	876	791	725	532	520	611	594
Total Liabilities	1994	4113	4653	4429	3996	3944	2295	2419	2796
Accounts Payable	54	115	123	142	149	132	---	---	---
Long-Term Debt	1895	3778	4323	4093	3665	1713	2055	2153	2506
Total Equity	1253	3118	3312	3462	3682	3153	2636	3247	3435
D/E Ratio	1.51	1.21	1.31	1.18	1.00	0.52	0.73	0.63	0.70

Profitability & Per Share Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020
Return on Assets	-2.4%	0.0%	-0.5%	1.2%	1.3%	1.0%	2.1%	3.2%	0.4%
Return on Equity	-8.6%	-0.1%	-1.1%	2.8%	2.7%	2.3%	4.6%	6.0%	0.8%
ROIC	-2.4%	0.0%	-0.5%	1.2%	1.3%	1.2%	2.7%	3.4%	0.5%
Shares Out.	15.7	51.0	77.4	86.5	93.8	93.6	86.5	90.9	104.5
Revenue/Share	17.37	8.22	7.79	7.71	4.64	4.61	5.15	5.68	4.63
FCF/Share	7.11	2.45	2.76	4.18	3.84	3.72	3.28	3.21	2.89

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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